Grant Writing Institute

Successful grantsmanship is much more than writing grants. It’s a process of defining needs, determining the best funding possibilities and strategies, researching opportunities, writing and packaging winning proposals, and managing grants after an award or decline.

Our instructors are grant writing professionals in their fields and share their real world knowledge as well as their love of fundraising.

The Grant Writing & Management Institute is an intensive 40-hour, week-long certification program. During the week, you will work on the parts of a grant for a project you are looking to be funded. You will also learn how to manage a grants program for your organization. At the conclusion of the program, you’ll earn a certificate in Grant Writing & Management from the University of Richmond.

The Grant Writing & Management Institute is specially designed for fundraising professionals along with career switchers and nonprofit development or program staff.

Details and Registration
Online registration or paper registration form are available from our website: spcs.richmond.edu/iop

Dates: Monday-Friday, April 30-May 4, 2018

Cost: Early bird Rate: $1,599
After February 1: $1,799; scholarships are available.
Fee includes wifi, lunches & snacks
Deposit: $125 nonrefundable; credited toward the final cost
Schedule: Review the weekly planning calendar on our website: spcs.richmond.edu/iop
Accommodations: Book a nearby hotel room and transportation or consider the Bottomley House on campus. Additional details available online.

Institute Outcomes
- Learn to perfect your grant writing skills with practical applications to manage and grow the fundraising aspects of your organization.
- Increase your capacity in fundraising by targeting the right grant opportunities.
- Develop grant strategies to help support your organization’s sustainability.
- Learn to develop communication strategies before and after you submit your grant applications.
- Enhance your career with our concentrated focus in grant fundraising.

Certificate Requirements
- Understanding Grantsmanship Process & Strategy
- Case Statements
- Outcome Measures
- Grant Research
- Navigating Support from Corporations
- Program and Project Budgeting
- Persuasive Writing
- Grants Management

Work While You Learn: Complete the certificate during a one-week intensive institute offered each year. In this format, you will work on a development plan for your organization through hands-on interactive sessions focusing on your nonprofit.